

## CAI Hosts Cotton India 2018 (Domestic) Conference in Mumbai on April 9, 2018

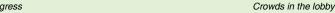
## **Inaugural Session**







Registration in progress















Lighting of the lamp

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### Welcome Address by Shri. Atul S. Ganatra, President, CAI

heartily welcome our today's guest of honour Shri. P Nataraj, Managing Director of K P R Group of Mills and Chairman of SIMA. I also welcome Shri. Sureshbhai Kotak, Chairman of Kotak Commodities and I welcome Shri. Naveen Chaurasia, Vice President of Olam Agro and I welcome Shri. Sanjay Jain, Chairman of CITI and I welcome Shri. G. Chandrashekhar, Economist.

I welcome all the distinguished guests on the dais, our special invitees, panellists, as well as representatives from the cotton trade from all over India, members of the media, ladies and gentleman. Good Morning to you all, cotton friends.

Today, we have in our midst as our chief guest, Textile Commissioner, Dr.Kavita Gupta. I welcome you Dr. Gupta and thank you from the bottom of my heart for accepting our invitation and finding time from your busy schedule to grace our conference.

I would also like to thank Shri. Pasha Patel, Chairman of SAPC, who has been conferred a State Ministership from the Maharashtra Government, and who has been a true friend and mentor to farmers and the cotton trade. I welcome you Sir to our conference.

I am indeed very happy to welcome all of you delegates to this conference organised by CAI.

Friends, I would like to thank all the 20 members of the newly elected board of directors, for whole heartedly supporting my decision of holding this domestic conference. This domestic conference is being held after a long gap of eight years. Not holding this conference for so long, I feel, has had a very negative impact on the cotton trade, especially the ginners and brokers. I personally believe that holding such domestic conferences twice or thrice a year will greatly help all of us in sorting out the problems besetting the cotton trade.

This cotton business has a long and rich history behind it and we have grown up hearing our parents telling us that it is a 'King Business'. If this is true, then we can solve problems by coming together through conferences like this and finding positive solutions that will enhance the prestige and reputation of our cotton trade.

When we first planned this conference, we were expecting a turnout of around 250 delegates. Much to our delight, our registration crossed 500 delegates! Due to shortage of space, with great reluctance we had to close registrations. Had we

not closed registrations, it was very likely that we would have 1000 to 1200 delegates attending today. This overwhelming response is proof that the cotton fraternity is keen to have at least two to three such conferences in a year, where they will have a chance to interact in large numbers and together try to help each other; not only to grow their individual businesses, but also to find solutions to the larger problems facing the cotton trade.

Friends, today in this conference all cotton growing state presidents and secretaries are present. I want to give them a message from us that CAI is now ready to work by joining hands together and I request them that if there is any issue or problems regarding their state, to bring it to CAI and we are ready to solve these problems jointly together.

Also our Association is ready to solve the problems of farmers, ginners, brokers, exporters, mill owners and traders.

Today our theme of this conference is "Challenges Facing Cotton Trade." As per this theme according to me, today one of the biggest problem our trade is facing is, our cotton is sold at a 10 cent lesser rate in the world market. For example, other country rates are 93 cent for 28.5 mm cotton, while our Indian cotton rate is 83 cent. This is because of default in deliveries, supplying poor quality, adding excess moisture, false packing and delay in shipment. Due to all these reasons, today our name is spoiled in international market as we are selling our cotton in international market for Rs.4000 per candy lesser rate. Our farmers are not getting proper price and ginners are not making profit and our exporters are getting big claims in export. Now the time has come where our ginners have to change the pattern of business, they have to make good quality cotton and improve our name in world market then we will get better prices for our cotton and problems will be less to the exporters and Indian mills.

Our Cotton Association of India has now completed 98 years and it is the parent body of all the cotton associations. Our Association is very active in solving the problems faced by the trade. Our Association has 13 cotton testing laboratories across India and which we are trying to upgrade and add some more machines in these laboratories. Also our Association is officially authorised to do the cotton related arbitrations. Our Association is committed to solve any kind of issues faced by the cotton trade

Now I urge you all to actively participate in this conference and on behalf of the CAI, I assure you all we will implement the suggestions coming out from this conference.

Thank you, thank you very much and a warm welcome to the delegates once again.



Shri. Naveen Chaurasia, Vice President (Cotton), Olam Agro India Pvt Ltd, gives the keynote address



Guest of Honour, Shri. P. Nataraj, Chairman SIMA, addresses the gathering.



Shri. G. Chandrashekhar, Economist and Policy Commentator, addresses the gathering.



Shri. Pasha Patel, Chairman, State Agriculture Price Commission, Maharashtra, addresses the gathering.



Chief Guest, Dr. Kavita Gupta, Textile Commissioner, addresses the gathering.

## Crop Report by Shri. Atul S. Ganatra, President CAI

Hello Cotton Friends,

Regarding this year's cotton crop day before yesterday on 7th April we had the crop committee meeting in our Cotton Association of India headquarters office at Cotton Green. This year cotton sowing has been taken place in 123 lakh hectors. In this meeting we have carried out the crop estimation and this year's production will be 360 lakh bales of 170 kg (i.e. approximately 382 lakh bales of 160kg) The state wise crop estimation is as under:-

State	Bales in lakhs	Arrivals as on 31.03.18			
Punjab	11	8.50			
Haryana	24	20.00			
Upper Rajasthan	10	9.00			
Lower Rajasthan	11	10.30			
Gujarat	105	77.30			
Maharashtra	80	67.00 18.00 45.25			
Madhya Pradesh	21				
Telangana	53				
Andhra Pradesh	19	12.10			
Karnataka	17	14.55 2.00			
Tamilnadu	5				
Orissa	3	2.50			
Others	1	0.50			
	360	287.00			



Shri. Atul S. Ganatra, President CAI, reads out the crop report

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Opening balance

According to Cotton Association of India the all India arrival is 287 lakh bales of 170 kg from 01/10/2017 to 31/03/2018 and the state wise figures of this arrival are given on screen please check and make a note.

The tally figures of these 287 lakh bales arrival is

Opening carry forward	30 lakh bales on
	dated 30/09/2017
Add	287 lakh bales arrivals
	upto 31/03/2018
Total available	317 lakh bales

These 317 lakh bales getting tally is as follows.

Less	162 lakh bales consumption of 6 months i.e. $01/10/17$ to $31/03/18$ (27 lakh bales per month $\times$ 6 months)
Less	55 lakh bales export shipment over upto $31/03/18$
Less	50 lakh bales stock with Indian mills
Less	50 lakh bales stock with ginners, traders, CCI, MNC

Now cotton balance sheet for 2017-2018 of 12 months of 170kg bales is looks like this.

30 lakh bales on dated

	01/10/2017
Crop 2017-18	360 lakh bales
Import	20 lakh bales
Total available	410 lakh bales
Less Consumption	324 lakh bales (27 lakh bales per month x 12 months)
Less Export	65 lakh bales

Closing balance as on 30.09.2018 will be 21 lakh bales.

Friends, there are many if's and but's and various talks are going on regarding Indian crop size so we wish to inform you today that our these crop figures are very very near to the facts because these are come up from the committee and invitees of 30 members and they are from each cotton growing state as well as these 30 members are very active and big players in cotton trade. From this platform I wish to give the names of our committee members and invitees, they are

Shri. Atul Ganatra	Mumbai		
Shri. Bhupendra Singh Rajpal	Mumbai		
Shri. Arun Sekhsaria	Mumbai		
Shri. Vinay Kotak	Mumbai		

Shri. Shyamsunder Makharia	Mumbai
Shri. Rishabh Shah	Mumbai
Shri. Rintu Pandya	Mumbai
Shri. Kishor Chheda	Mumbai
Shri. Udayan Thakkar	Mumbai
Shri. Rajesh Daiya	Mumbai
Shri. Manish Shah	Mumbai
Shri Samir Lodaya	Mumbai
Shri. Raja Gokulgandhi	Mumbai
Shri. Shirish Shah	Mumbai
Shri. Atul Kale	Navi Mumbai
Shri. Nikunj Shashikant	Maharashtra
Shri. Ajay Dalal	Ahmedabad
Shri. Jagdish Soni	Ahmedabad
Shri. Arun Dalal	Ahmedabad
Shri. Dharmendra Jain	Ahmedabad
Shri. Manjeet Singh Chawla	Madhya Pradesh
Shri. Atul Asher	Coimbatore
Shri. Ashok Daga	Coimbatore
Shri. Ravindra Reddy	Telangana
Shri. Dhiraj Khetan	Telangana
Shri. Srinivasa Babu	Andhra Pradesh
Shri. Shantilal Ostawal	Karnataka
Shri. Ashok Varma	Karnataka
Shri. Rakesh Rathi	Punjab
Shri. Pankaj Sharda	Haryana
Shri. Arun Agrawal	Orissa

These are very reputed 31 members views are taken before releasing the crop estimation.

Friends, As on today our Indian cotton is the cheapest cotton available in the world and due to this there is good demand from entire world for this cheap and best Indian cotton so the export has picked up speedily and if export continues at this speed then this year our export of cotton will cross 65 to 70 lakh bales easily.

In September there was a conference in Indore. That time in my speech I have given my humble suggestions to Indian spinning mills to cover cotton speedily in first half of the cotton season i.e. from October to March because in these 6 months best quality cotton is available at lesser rate. I am glad this year most of our Indian mills covering of cotton in this last 6 months was very good and today mills are having average 2 months stock of around Rs.40000 per candy spot. This stock with mills is very good quality cotton.

The press release of the crop figures will be available on the CAI website within 48 hours.

Thank you, thank you very much.

# Announcement of Farmers' Training Centre by Shri. Atul S. Ganatra, President CAI

Dear Friends,

Some time back, I had attended a conference on how to double farmers' income. In my speech there, I said that the only way to double a farmer's income was by doubling his yield. And this would only be possible if he had access to original seeds. Almost 70 percent of land under cotton sowing is rainfed and if the Government arranges for timely supply of electricity for utilising pumps, then the farmer can easily double his yield. I would like to thank all the cotton farmers in India for increasing production from 180 lakh bales to 360 lakh bales in the last ten years and making India the number 1 cotton producer in the world.

This year, cotton farms in Maharashtra and Telangana are suffering from Pink bollworm attack. Farmers are in urgent need of training on how to combat this pest.

It gives me immense pleasure to announce at this conference that CAI had allotted two large rooms in its Cotton Green office specifically to run a Farmers' Training Centre. I am confident that this Training Centre will help farmers greatly. In order to run this Training Centre effectively, CAI has decided to allot a sum of Rs. 25 lakh per annum and in the next five years we will be spending a total sum of 1 crore 25 lakh towards this project.

If we don't think long term, and don't help our farmers with timely advice and training, cotton production is bound to be affected. I strongly feel that with proper and timely training, farmers will be able to increase their yield, and this will not only benefit the famers, but also ginners, spinners, brokers and exporters.



Shri. Atul S. Ganatra, President CAI, hands over letter to Shri. Pasha Patel.

We have amongst us, Shri. Pashabhai Patel, a true mentor and friend of the farming community. I have great pleasure in handing him the official letter announcing CAI's plans to start a Farmers' Training Centre and decision to allot Rs. 25 lakh yearly towards this project. When this Training Centre is opened shortly, my Board Members and I would be delighted if Shri. Pashabhai Patel and Maharashtra's Chief Minister, would inaugurate the Centre.

May I request CAI's Secretary General, Shri. Amar Singh to read out the letter we are handing over to Shri. Pashabhai Patel.



Shri. Amar Singh, Secretary General, CAI, reads out the letter.



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## Felicitations and Awards

#### **Best Farmer Awards**



Best Farmer Award to Shri. Amrutrao Deshmukh.



Best Farmer Award to Shri. Dilip Yadav Patil.



Best Farmer Award to Shri. Jeevraj Singh (reveived by his colleague).



Best Farmer Award to Shri. Ghanshyam Barot.

## First Generation Entrepreneur Awards for Textile Mills



First Generation Entrepreneur Award for Textile Mills to Shri. P. Nataraj.



First Generation Entrepreneur Award for Textile Mills to Shri. Rajesh Mandawewala received on his behalf by Shri. R. R. Vinod.



First Generation Entrepreneur Award for Textile Mills to Shri. Munish Avasthi.

#### **Best Ginner Awards**



Best Ginner Award to Shri. Arun Agrawal, Orissa.





Best Ginner Award to Shri. Ramesh Kakkirala, Telangana.



Best Ginner Award to Shri.Shantilal Ostawal, Karnataka.



Best Ginner Award to Shri. Bhupendra Singh Rajpal, Maharashtra.



Best Ginner Award to Shri. Arvapalli Krishna Murthy, Andhra Pradesh.



Best Ginner Award to Shri. Dashrath Patel, Gujarat.



Best Ginner Award to Shri, Manjeet Singh Chawla, Madhya Pradesh.

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#### Cotton Ratna Awards





Cotton Ratna Award to Shri. Kishorsinh Mirani.



Cotton Ratna Award to Shri. Brijmohan Sekhsaria.



Cotton Ratna Award to Shri. Binod Kumar Patodia.



Cotton Ratna Award to Shri. Shirish R. Shah.



Cotton Ratna Award to Shri. Mangaldas B. Thakkar.



Cotton Ratna Award to Shri. Jasubhai D. Mehta.



Cotton Ratna Award to Shri. Bhadrakumar S. Bangdiwala.



Cotton Ratna Award to Shri. Shyam M. Makharia.

#### **Best Broker Awards**



Best Broker Award to Shri. K. G. Rajkumar



Best Broker Award to Shri. Prakash Rathi.



Best Broker Award to Shri. Arun Dalal

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### **Sponsor Awards**



Platinum Sponsor Award to Bombay Stock Exchange Ltd.



Gold Sponsor Award to Kotak Commodities Services Ltd.



Silver Sponsor Award to Gujarat Cotton Corporation.



Silver Sponsor Award to Jaydeep Cotton Fibres Pvt. Ltd.



Silver Sponsor Award to Raghunath Agrotech Pvt. Ltd.



Gold Sponsor Award to Manjeet Cotton Pvt. Ltd.



Gold Sponsor Award to Sri Salasar Balaji Agrotech Pvt. Ltd.



Silver Sponsor Award to Mahyco Monsanto Biotech Pvt. Ltd.



Silver Sponsor Award to Basil Commodities Pvt. Ltd.



Silver Sponsor Award to Tayal Sons Ltd.

#### Felicitation of Senior Members of CAI Secretariat



Shri. Amar Singh is felicitated by Shri. Atul S. Ganatra, President CAI.



Shri. Divyesh Thanawala is felicitated by Shri. Atul S. Ganatra, President CAI.



Smt. Sudha Padia is felicitated by Shri. Atul S. Ganatra, President CAI.



Smt. Pratiksha Sawant is felicitated by Shri. Atul S. Ganatra, President CAI.



## **Lifetime Achievement Award**





Lifetime Achievement Award to Shri. Suresh A. Kotak.

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				UPC	OUNTRY	SPOT R	ATES				(R	s./Qtl)
Standard Descriptions with Basic Grade & Staple in Millimetres based on Upper Half Mean Length [ By law 66 (A) (a) (4) ]						Spot Rate (Upcountry) 2017-18 Crop APRIL 2018						
Sr. No.	Growth	Grade Standard	Grade	Staple	Micronaire	Strength /GPT	9th	10th	11th	12th	13th	14th
1	P/H/R	ICS-101	Fine	Below 22mm	5.0-7.0	15	12035 (42800)	12035 (42800)	12035 (42800)	12063 (42900)	12120 (43100)	12120 (43100)
2	P/H/R	ICS-201	Fine	Below 22mm	5.0-7.0	15	12176 (43300)	12176 (43300)	12176 (43300)	12204 (43400)	12260 (43600)	12260 (43600)
3	GUJ	ICS-102	Fine	22mm	4.0-6.0	20	7480 (26600)	7480 (26600)	7480 (26600)	7508 (26700)	7564 (26900)	7564 (26900)
4	KAR	ICS-103	Fine	23mm	4.0-5.5	21	9055 (32200)	9055 (32200)	9055 (32200)	9083 (32300)	9139 (32500)	9139 (32500)
5	M/M	ICS-104	Fine	24mm	4.0-5.0	23	9983 (35500)	9983 (35500)	9983 (35500)	10039 (35700)	10095 (35900)	10095 (35900)
6	P/H/R	ICS-202	Fine	26mm	3.5-4.9	26	11276 (40100)	11276 (40100)	11220 (39900)	11248 (40000)	11304 (40200)	11304 (40200)
7	M/M/A	ICS-105	Fine	26mm	3.0-3.4	25	8239 (29300)	8239 (29300)	8239 (29300)	8323 (29600)	8380 (29800)	8380 (29800)
8	M/M/A	ICS-105	Fine	26mm	3.5-4.9	25	9167 (32600)	9167 (32600)	9167 (32600)	9223 (32800)	9280 (33000)	9280 (33000)
9	P/H/R	ICS-105	Fine	27mm	3.5.4.9	26	11417 (40600)	11417 (40600)	11360 (40400)	11389 (40500)	11445 (40700)	11445 (40700)
10	M/M/A	ICS-105	Fine	27mm	3.0-3.4	26	8886 (31600)	8886 (31600)	8886 (31600)	8970 (31900)	9026 (32100)	9026 (32100)
11	M/M/A	ICS-105	Fine	27mm	3.5-4.9	26	9645 (34300)	9645 (34300)	9645 (34300)	9786 (34800)	9842 (35000)	9842 (35000)
12	P/H/R	ICS-105	Fine	28mm	3.5-4.9	27	11473 (40800)	11473 (40800)	11417 (40600)	11445 (40700)	11501 (40900)	11501 (40900)
13	M/M/A	ICS-105	Fine	28mm	3.5-4.9	27	10573 (37600)	10573 (37600)	10573 (37600)	10629 (37800)	10686 (38000)	10686 (38000)
14	GUJ	ICS-105	Fine	28mm	3.5-4.9	27	11276 (40100)	11276 (40100)	11248 (40000)	11276 (40100)	11332 (40300)	11332 (40300)
15	M/M/A/K	ICS-105	Fine	29mm	3.5-4.9	28	11107 (39500)	11107 (39500)	11164 (39700)	11192 (39800)	11248 (40000)	11248 (40000)
16	GUJ	ICS-105	Fine	29mm	3.5-4.9	28	11529 (41000)	11529 (41000)	11529 (41000)	11585 (41200)	11642 (41400)	11642 (41400)
17	M/M/A/K	ICS-105	Fine	30mm	3.5-4.9	29	11501 (40900)	11501 (40900)	11529 (41000)	11585 (41200)	11642 (41400)	11642 (41400)
18	M/M/A/K/T/O	ICS-105	Fine	31mm	3.5-4.9	30	11782 (41900)	11782 (41900)	11867 (42200)	11895 (42300)	11951 (42500)	11951 (42500)
19	A/K/T/O	ICS-106	Fine	32mm	3.5-4.9	31	12260 (43600)	12260 (43600)	12317 (43800)	12373 (44000)	12429 (44200)	12429 (44200)
20	M(P)/K/T	ICS-107	Fine	34mm	3.0-3.8	33	15072 (53600)	15072 (53600)	15072 (53600)	15185 (54000)	15241 (54200)	15241 (54200)

(Note: Figures in bracket indicate prices in Rs./Candy)